

THE GROUP'S FINANCIAL FIGURES AT A GLANCE

<p>REVENUE EUR 1,348.3m (prior year: EUR 1,246.3m)</p>	<p>EBITDA (ADJUSTED) EUR 374.6m (prior year: EUR 353.9m)</p>	<p>EBITDA-MARGIN (ADJUSTED) 27.8% (prior year: 28.4%)</p>												
<p>SEGMENT REVENUE EUR m</p> <table border="1"> <caption>Segment Revenue (EUR m)</caption> <thead> <tr> <th>Segment</th> <th>2022</th> <th>2023</th> </tr> </thead> <tbody> <tr> <td>OoH Media</td> <td>541.1</td> <td>575.2</td> </tr> <tr> <td>Digital & Dialog Media</td> <td>527.9</td> <td>579.3</td> </tr> <tr> <td>DaaS & E-Commerce</td> <td>216.0</td> <td>261.6</td> </tr> </tbody> </table>	Segment	2022	2023	OoH Media	541.1	575.2	Digital & Dialog Media	527.9	579.3	DaaS & E-Commerce	216.0	261.6	<p>ORGANIC REVENUE GROWTH 7.9% (prior year: 13.5%)</p>	<p>ADJUSTED CONSOLIDATED PROFIT EUR 78.5m (prior year: EUR 104.2m)</p>
Segment	2022	2023												
OoH Media	541.1	575.2												
Digital & Dialog Media	527.9	579.3												
DaaS & E-Commerce	216.0	261.6												
<p>FREE CASH FLOW BEFORE M&A TRANSACTIONS EUR 127.4m (prior year: EUR 115.9m)</p>	<p>ROCE 18.6% (prior year: 21.0%)</p>													

EUR m	Q3 2023	Q3 2022	9M 2023	9M 2022
Revenue	483.6	436.3	1,348.3	1,246.3
EBITDA (adjusted)	147.5	133.6	374.6	353.9
Exceptional items	0.3	-2.7	-4.0	5.4
EBITDA	147.7	130.9	370.7	359.3
Amortization, depreciation, and impairment	-78.6	-73.3	-231.2	-219.6
thereof attributable to purchase price allocations and impairment losses	-4.5	-6.8	-14.3	-20.3
EBIT	69.2	57.6	139.4	139.7
Net finance income/costs	-19.8	-5.4	-48.2	-17.7
EBT	49.4	52.2	91.2	122.0
Taxes	-14.2	-13.0	-25.7	-29.1
Consolidated profit or loss for the period	35.2	39.1	65.5	92.9
Adjusted consolidated profit or loss for the period	38.5	46.3	78.5	104.2
Free cash flow (before M&A transactions)	50.2	32.2	127.4	115.9
Net debt (Sep. 30/Dec. 31)			860.9	718.0